



Advanced Petrochemical Company

Q3, 2024 EARNINGS CALL

November 03, 2024



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PRESENTERS



Fahad S. Al-Matrafi
President & CEO



Abdulaziz S. Al-Ardhi
Chief Financial Officer



Vision

Growing chemical company acting responsibly towards all stakeholders.

Mission

Provide quality products through professional work environment to maximize profit in a socially responsible and sustainable manner.

Our Values



Excellence

We do the right things right first time; deliver on commitments.



Continuous Improvements

We pro-actively recognize business opportunities; benchmark and implement best practices; challenge status quo.



Customer Care

We adjust business processes to best meet customer needs and to ensure customer satisfaction.



Team Spirit

We sacrifice own needs for the good of the team; Never undermine team efforts; Celebrate achievements;



Transparency

We speak up our mind; give positive and constructive feedback.



ADVANCED AT A GLANCE

Established in
2005

Capital
SAR 2.6 B

A joint stock company incorporated in Oct 2005 with operating facility in Jubail Industrial City.



Its main activity is the manufacture of polypropylene product in various grades.



PDH Plant produces **455,000 MT** per year of propylene (nameplate capacities)



PP Plant produces **450,000 MT** per year of propylene (nameplate capacities)



Derives its revenue from the sale of polypropylene, which is mainly sold through its marketing arm, Advanced Global Marketing Company (AGMC) or well-renowned off-takers.

CORPORATE STRUCTURE



ADVANCED SHARES OWNERSHIP

as of 30 September 2024



■ Other Shareholders ■ QFI ■ National Polypropylene Company



AGENDA

ثقافة التميز
Culture Of Excellence

01

PERFORMANCE
HIGHLIGHTS

02

ADVANCED'S
GROWTH

03

MARKET
UPDATE

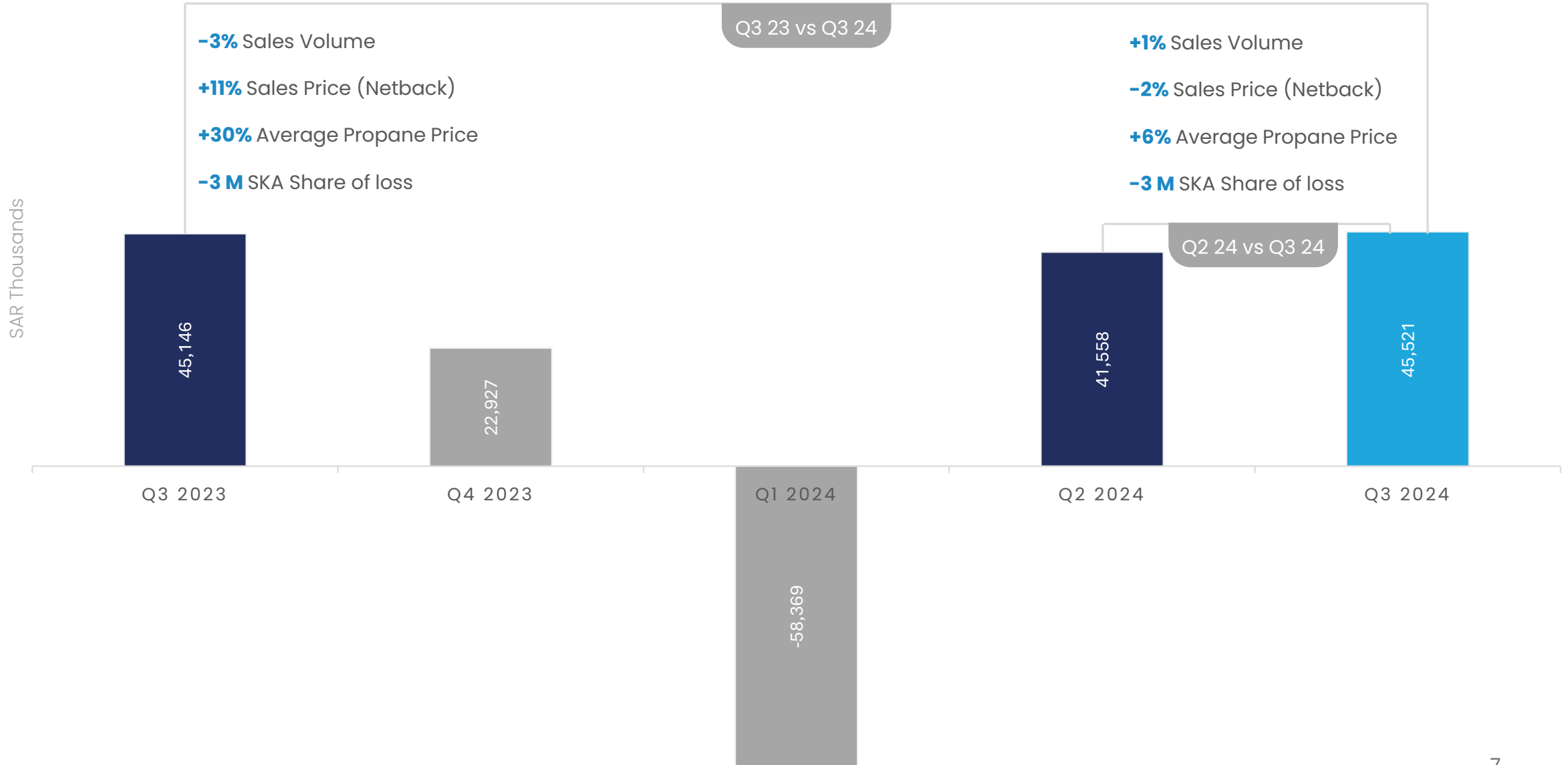
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Q&A





PERFORMANCE HIGHLIGHTS – Net Profit (Loss) Comparison

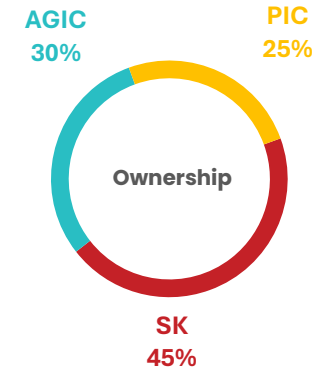




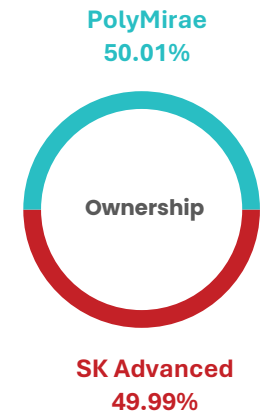
PERFORMANCE HIGHLIGHTS – JVs



- In Q3 2024, AGIC (subsidiary) recorded a share of **loss amounting to SAR 30 million** compared to SAR 32 million share of loss during the same quarter of the last year.
- Recorded **SAR 97 million share of loss** on SKA investment during the current period as compared to SAR 75 million share of loss during the same period last year.
- The increase in losses is primarily due to a lower propylene to propane spread caused by market changes.
- Close coordination among the shareholders is currently going on to optimize operations, reduce losses and minimize costs through a set of initiatives.

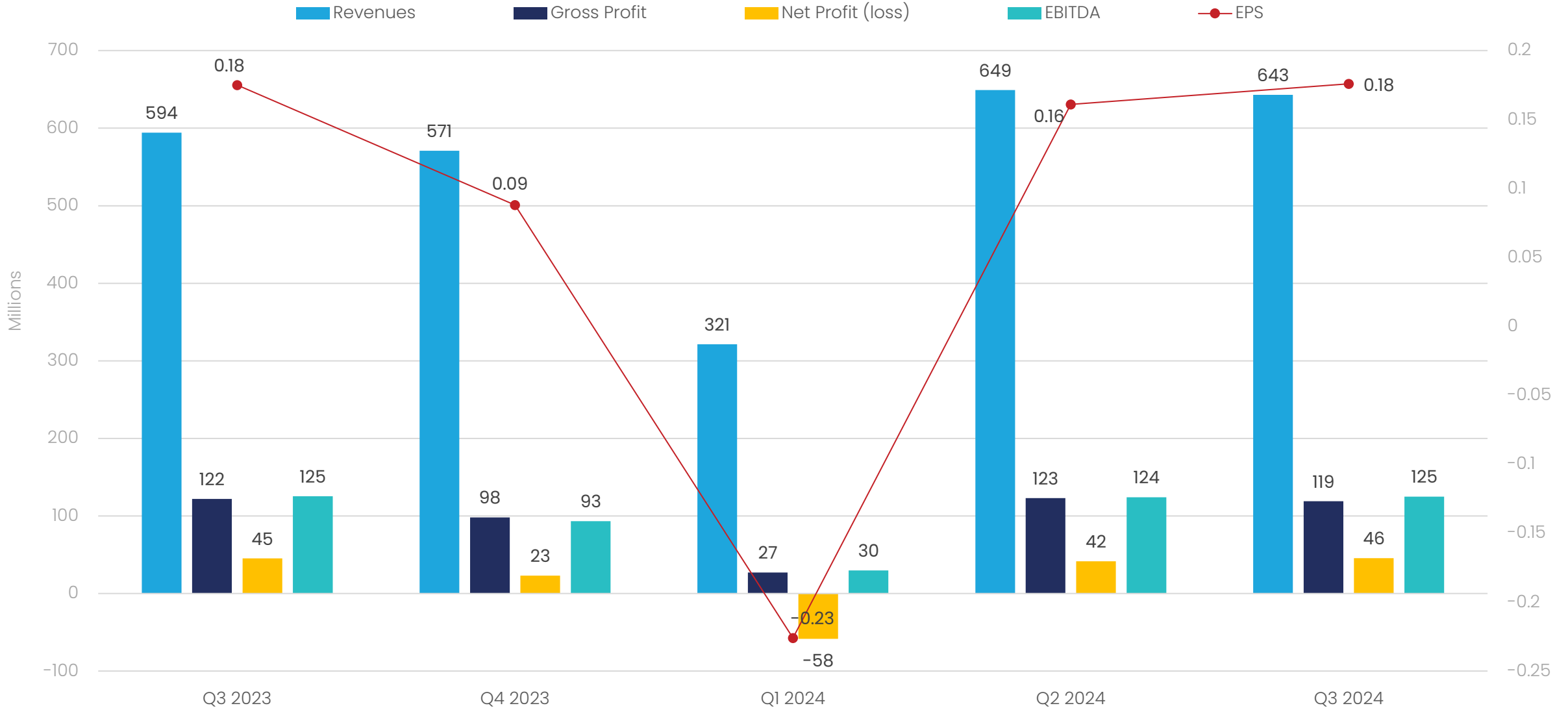


- The plant is being supplied with Propylene (main feedstock) from SK Advanced on a long-term basis.
- The financial impact is reflected in SK Advanced financials on equity accounting basis.





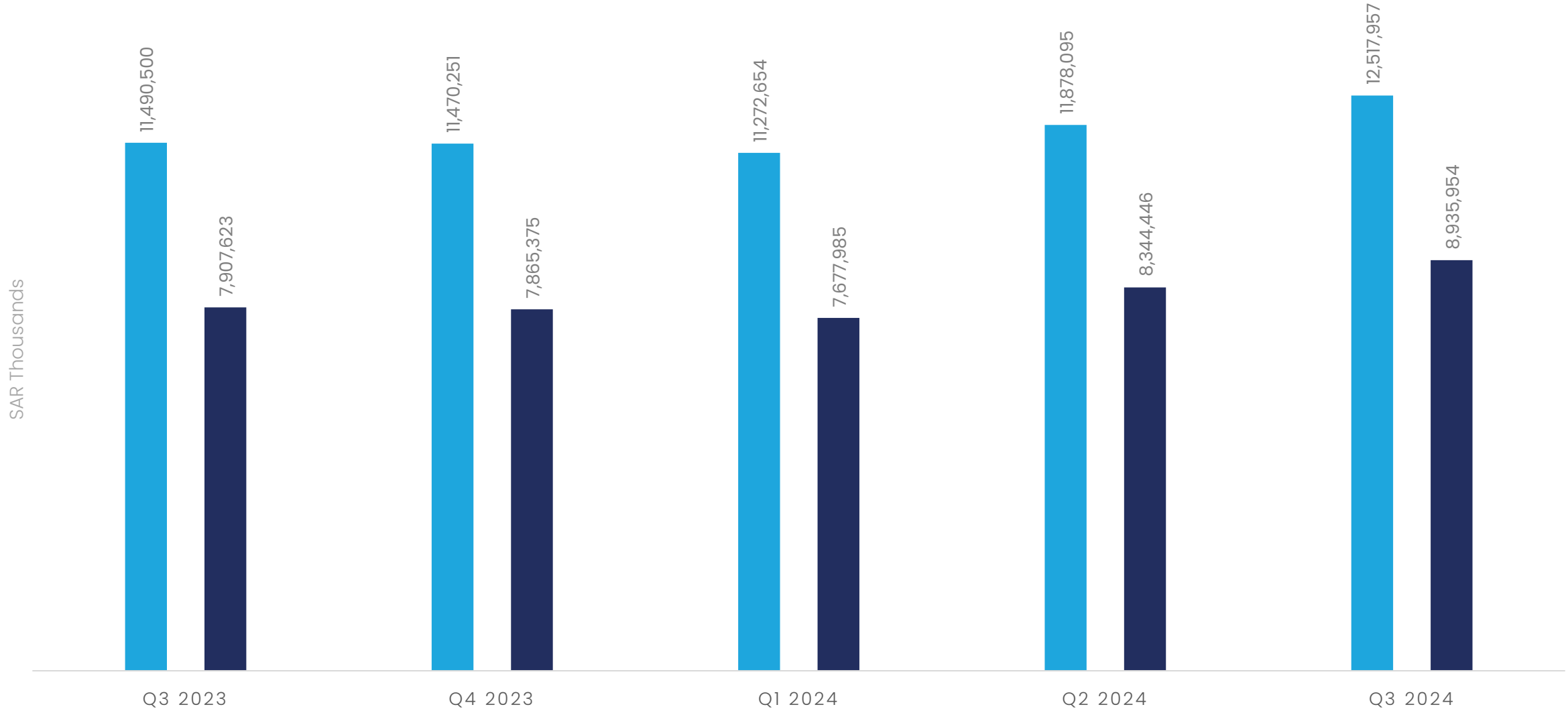
PERFORMANCE HIGHLIGHTS





PERFORMANCE HIGHLIGHTS

■ Total Assets ■ Total Liabilities





De-Ethimizer Off Gas (DEOG) Project

- An innovative project in cooperation with UNITED, a SABIC affiliate.
- Maximizing the benefit of associated gases and converting them into value-added chemicals.
- The project contributes to:
 - Raising the efficiency of using natural resources of energy and feedstock
 - Supporting integrated projects in Jubail Industrial City
 - Adopting the concept of the carbon circular economy.
- The financial impact is expected to be reflected in the Q4 2024 financial results according to the prevailing prices of associated materials.



PDH & PP New Plants

97% Overall Project Construction Progress as of 30 September 2024.

- * Pre-commissioning activities are on the ground.
- * Commissioning is still scheduled by the second half of 2024.

SAR 6B Secured as commercial loan from local banks with a total of **SAR 2.75 B** drawn as of 30 September 2024.

SAR 3B Approved loan by SIDF with full amount drawn as of 30 September 2024.

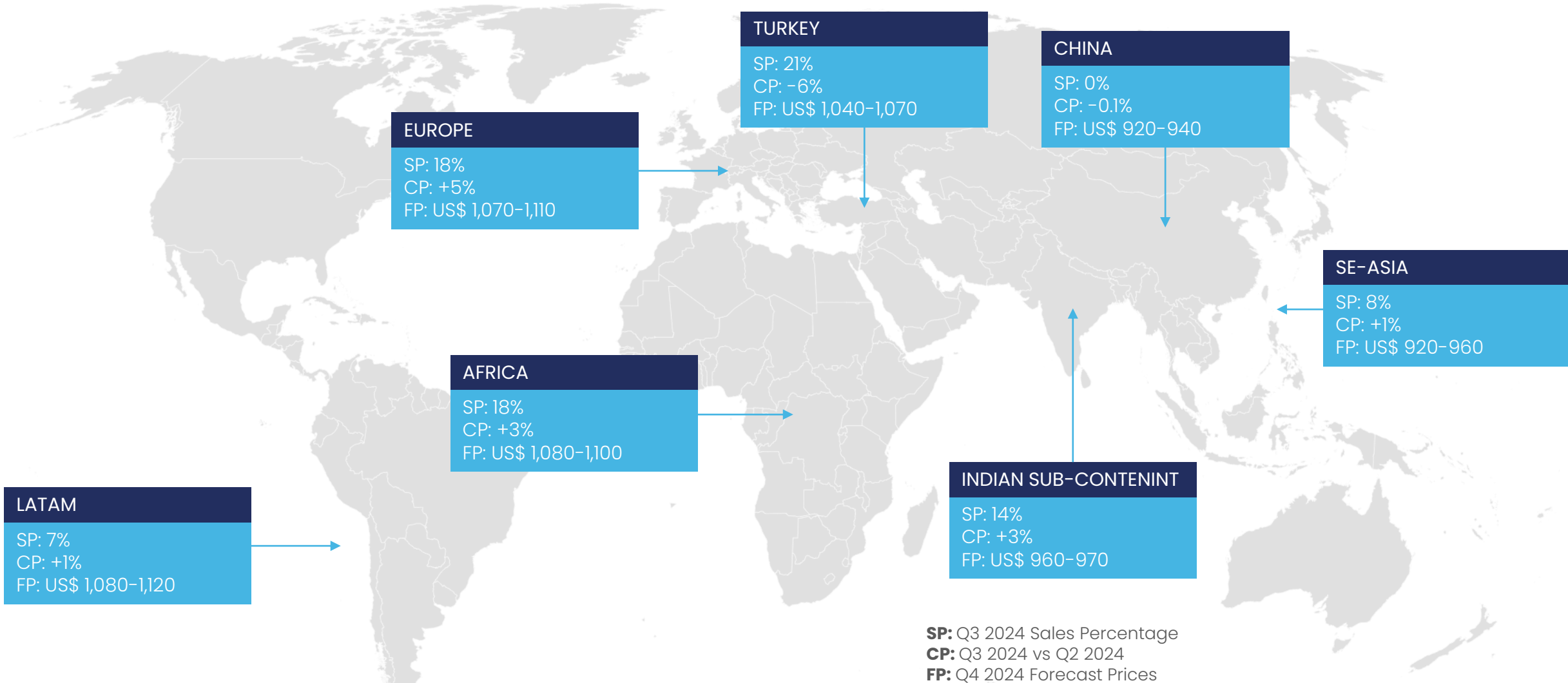
SAR 2.2B Secured RCF for equity financing.

SAR 6.3B Overall EPC Contract cost with Samsung for PDH and Tecnimont for PP (excluding IPA and OSBL costs).





POLYPROPYLENE MARKET UPDATE



SP: Q3 2024 Sales Percentage
CP: Q3 2024 vs Q2 2024
FP: Q4 2024 Forecast Prices

*Based on offtakers feedback about the prevailing markets prices

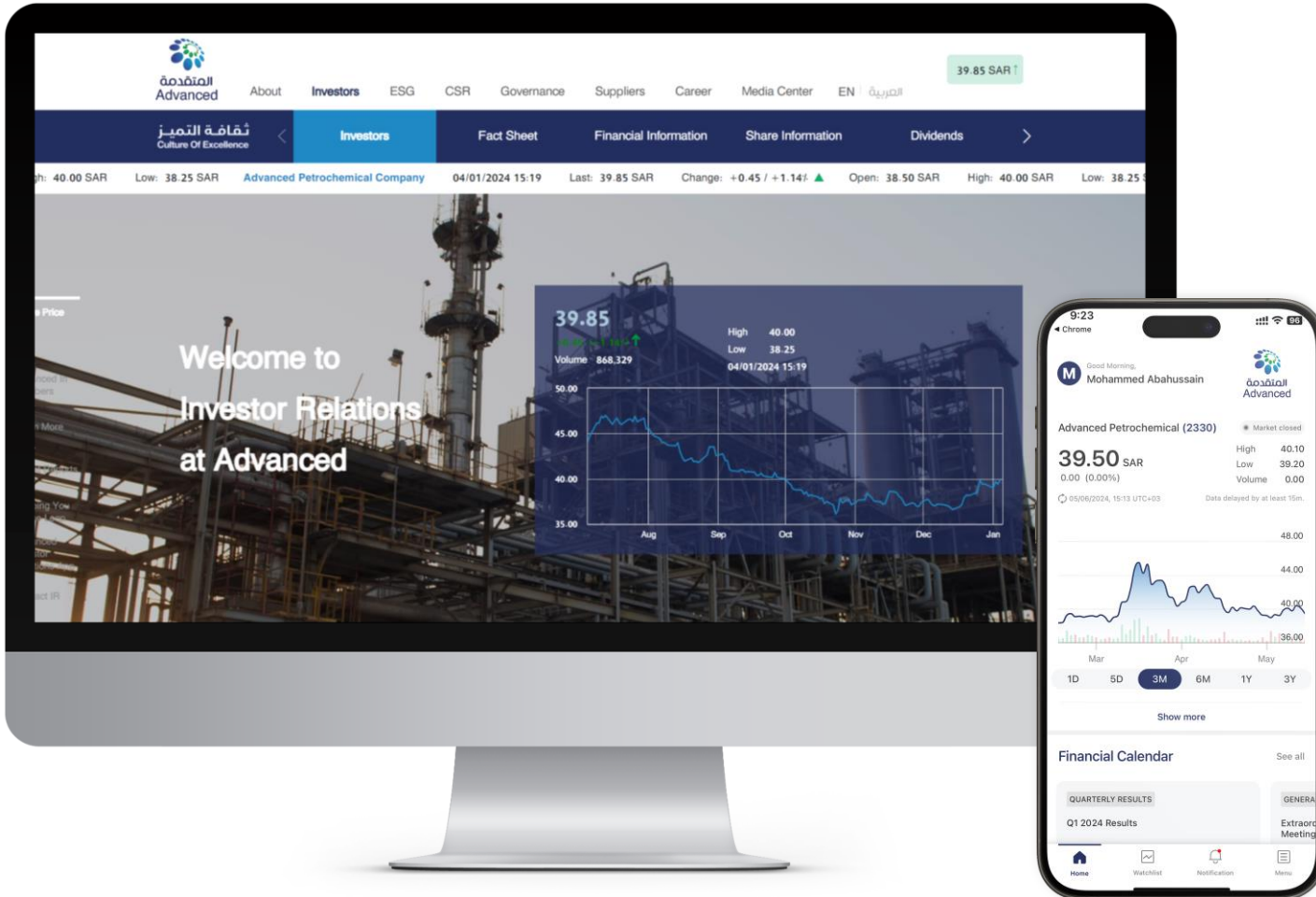


Q&A



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**Thank
you**

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